

Good Afternoon! Make a New Ally

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Quick Facts About Implementation

- * Without support only 1 – 10% of people take action on their ideas
- * Less than 10% submit rebates
- * People think the reasons are external (time, money support) but the internal reasons are more challenging
- * 72% of most of our thoughts are negative (judgments, complaints, despair)
- * Thoughts are habits that we can change

Networking Challenge

- * Remember that everyone here has the same passion and commitment to this issue as you do
- * List some individuals right now, or functional areas that you would not normally go to for help forwarding your ideas
- * Commit to connecting with at least 2 people from that list during the networking event.